

# WTI Transport Newsletter



## Larry Head Takes LP Ownership

Larry Head paid off his LP truck in July. However, this is nothing new for Larry. This was his 4th LP tractor. Residing in Georgia, Larry is a 17 year veteran of the transportation industry. Prior to joining WTI in 2003, Larry pulled vans, dry box and flats running 48 states and Canada.

Anthony Prewitt has been Larry's fleet manager since joining WTI. Anthony said Larry's success was due to his hard work, transportation knowledge and drive to get the job done.

Over the years explained Anthony, "there have been happy times and tough times but at the end of the day we come together and get the job done." Anthony added "I can trust Larry... I know when he commits to a load it will be there and if there are any issues he's first to call...he's a great communicator." Anthony jokingly said "when Larry's under a load I can sleep well."

Helen Brasfield has also worked closely with Larry over the years; they have been through a lot of payroll settlements. Helen considers their relationship more than a working one. Helen explained "I have come to know Larry and his family, and he mine, and I really treasure his friendship and the words of wisdom that we share. I look forward to many more settlements and memories to come."

Congratulation Larry on your outstanding accomplishments. We all wish you continued success in your business endeavors.

Guy R. Martorana  
Director, HR

|                                      |          |  |           |
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## A Message from Rendy Taylor



2014 is flying by! The summer is over, the kids are back in school and the 4th quarter will be here before we know it. There are still a lot of positives regarding our economy and things appear to be headed upward. We are looking forward to finishing up 2014 Strong. The iron and steel industry's outlook for the remainder of the year looks to remain robust and with home building gaining some momentum, we hope to see their freight volumes improving in the coming months. As my grandfather use to say, "the hay is on the ground and we need to get it gathered and in the barn as soon as we can."

Our move to the new facility in Tuscaloosa is complete and if you have not been by to see it yet, you need to make plans to come see us soon. The terminal is a place that we all can feel very proud of and we hope that our drivers feel comfortable when they are here. We have added many amenities we hope will make our drivers feel as if they are at home when they are here visiting us or getting their trucks repaired. Come see us soon.

Our driver rewards program "Drive for the Gold" has really gained a lot of interest these past few months, and we have seen quite a few of our drivers receiving some nice gifts for their wives, girlfriends, kids, or significant others. So ladies and kids if you have not received any of these nice gifts you need to get your husband or dad to show you the online catalog and go ahead and start picking out those Christmas presents early.

Also, we are pleased to announce that we have signed an agreement with Epic View, which is a mobile satellite TV system served by Direct TV that can be installed in your truck. We have started installing the systems in all of our company trucks and we have them available to install in our Independent Contractor trucks if you desire to have one. We are pleased about the opportunity this system provides for our drivers in that you can now enjoy watching satellite TV from inside your sleeper and not have to go inside a truck stop and watch whatever is showing at that time. You do have the new SEC football network on the system, so you will be able to follow your favorite team while out on the road, as well as many movie channels. If you are interested in having Epic View installed in your truck, get in touch with our maintenance department and schedule an install time.

Thanks for everything you guys do for WTI, always remember SAFETY is #1. Schools are back in session, so be on the lookout for the school zones and for the buses that are carry a precious cargo, Our Children.

*Rendy Taylor*

## Customer Service and Communication

Over my many years in transportation I have learned that customer service and communication go hand in hand. It is our goal to deliver our customers freight on time and damage free. That is the simple standard, but it takes much more than that. In a not so perfect world we will have delays and come across freight that may have prior damage to it. It is incumbent upon our drivers to notice these delays and damage so they can report them in a timely manner to operations. This type of communication helps us to set up the correct delivery appointments and note exceptions to our customer. It also helps us to properly plan for your delivery and get you offloaded in an expedient manner. We rely on our customers to load our trucks and in return we must always strive to give A+ service. This gives us the advantage over much of our competition and many times the difference is our dependability. As this company has grown over the past few years it has given us the chance to assist our customer partners in hauling more freight. This also comes with a higher burden of excellent customer service.

Communication, communication, communication!!!! I have always said that is the 3 key words in the operations department. That can mean communication from you the driver, the fleet manager or customer service reps. If there is ever a kink in any of them it may mean the loss of business. Please make sure that you check in with your fleet manager daily even if you are not scheduled to deliver. The updates help us to note your progress to our customer who is looking for good eta's on their shipments to their customer on the other end. We have built in many fail safes to help assist you in delivering your load timely. You not only can talk to your fleet manager, but we have almost 24 hour round the clock assistance from our night dispatch. They will become more active in their duties over the coming months. It is their objective to make sure you are being taken care of by the customer and if your eta (estimated time of arrival) is accurate. They are not doing this to look over your shoulder like "big brother", but help keep everyone in the loop on that shipment you are hauling. We also want to cater to you and make sure you are being taken care of out on the road. The lines of communication are to enhance your job with WTI and make sure the customer sees us as the best flatbed company in America! In turn.....we all want to deliver safely. Safety after all is #1! I think we can accomplish all of these through an open line of communication. Thanks again for all you do and keep up the good work!!

*Darren Lee*  
VP, Operations



## Thank You from Sales

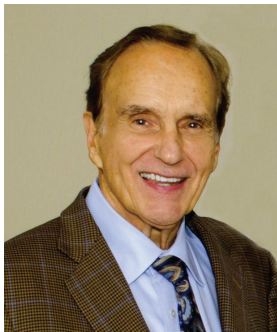
It has been a very exciting summer and all of us in the Sales department would like to thank all of our drivers for the outstanding job you do every day taking care of our customers. Now is the time of year that freight is starting to change though. Our customers are still busy and there are more than enough loads to go around for everyone but the lane you have preferred over the summer may no longer have the volumes. With this in mind the drivers that are the most profitable and productive year round are the ones willing to change with the seasons. Do not get so attached to doing one thing that you wait for something that is not there. The biggest trap for a driver is to refuse to work because what you want to do is not available. Flexibility is the key. Be willing to go where the freight is going and haul different types of freight.

When demand for trucks slows another important thing is to get empty early. Especially on Mondays! Getting empty early ensures that you have the largest selection of freight to choose from and gives us many more options to load you. Many of our customers have overnight parking for trucks if you or your Fleet Manager call ahead and let them know you are coming. Thank you for all you do; we look forward to a productive Winter and a good 4th quarter.

*Jason Quinn  
Director, Customer Service and Inside Sales*

*Jack Potthoff  
VP, Sales*

## Congratulations to Don Daseke



June and July saw back to back honors for Don and Daseke Inc.

On June 21st Ernst and Young announced the winners of the EY Entrepreneur of the Year 2014 Southwest Region Award. Don Daseke was honored as a recipient of this prestigious business award for entrepreneurs. According to Ernst and Young "the Entrepreneur Of The Year Award celebrates those who are building and leading successful, growing and dynamic businesses... and recognizes the contribution of people who inspire others with their vision, leadership and achievement."

Additional honors came in July. Transport Topics in the July 14th issue published its "Top 100 List: For-Hire Carrier Rankings" for 2014. Appearing on the list for the first time was Daseke Inc.; ranking No. 59, among US and Canadian carriers. Additionally, Daseke Inc. ranked 4th in the Open-deck specialty carrier field. These rankings were based on 2013 revenue figures.

*Guy R. Martorana  
Director Human Resources*

## Great Work Shawn Cannon



Good Morning .

We received a shipment on Tuesday, June 17th from American Cast Iron Pipe. I wanted to inquire about your driver Mr. Cannon. He was very patient and helpful with the delivery and unloading process. We work with several truck drivers in our line of work and he was one of the best attitudes we've had onsite.

Thank you for your time, feel free to contact me with any questions or concerns.

I look forward to working with you in the future.

*Bryan Muench  
Project Engineer*

## Safety Reminder

School days...School days...Dear old golden rule days...

It's back to school time again so please remember to watch out for everyone on the roadways. It's an exciting time of year for youngsters and families getting back in the swing of school and work so let's keep an eye out for them while we ride the roads. Also, there are a lot of NEW drivers on the roads driving to and from school so let's all be extra careful!



## Safety News

Summer 2014 is almost over, schools have started back classes and much cooler temperatures are just around the corner. We all need to be especially careful in watching out for school zones and increased traffic in certain areas. Schools being back in session, athletic events and more motorists being on the roads give us cause to be extra careful out there while behind the wheel.

Earlier this year the US DOT made some big changes with DOT Physicals and Medical Certifications. Your DOT Physical Exam now has to be on file with your state where you reside and hold a Commercial Driver License, as well as on file with the Federal DOT. Our Safety Dept. handles most of this for you, as far as filing with the state and Federal DOT. Make sure that you always keep your medical card with you while you are on duty. Be aware of the expiration date and be ready to show it to inspecting DOT officers. Always take care of your medical card. Make sure that it is legible. A damaged or illegible medical card can result in a violation on the road. CSA violations of this nature will carry unwanted CSA violation points on both the driver's and our company's Safety Record.

You've heard the buzz back in the Spring of the DOT mandating electronic onboard logs throughout the trucking industry in a couple of years. Looks like that requirement will become law about two years from the time the Rule Making is signed into effect. With that said, more and more Carriers are implementing "e-logs" in their fleets. That means that there are fewer drivers using paper logs out there on the road. If you are running paper logs, which are perfectly fine, you become a larger target for DOT paper log audits. Violations on paper logs are generally easier to find for Officers, as compared to e logs. Make sure that you keep your Daily Logs neat, complete and accurate. I encourage you to ask questions on any regulations that may not be totally clear to you and feel free to call anytime with questions. Protect your personal record as well as the Company's record. Always have your log current to the very last duty status change.

### Fundamentals to be a safe flatbed driver:

- 1) Load securement: always keep your load secure and protected from weather conditions.
- 2) Vehicle Inspections: Good, thorough Post and Pre-Trip Inspections, including load checks throughout the trip.
- 3) Safe Operation: stay below the posted speed limit, make safe lane changes, stay in the proper lanes and observe all traffic signals and signs.
- 4) Get plenty of rest. Abide by all Hours of Service regulations and get good food nourishment.
- 5) Don't put yourself in a rush. Slow down, take your time, do your job in a professional and relaxed manner.

Be careful and be SAFE. The Safety Dept. is here to assist you. If you are not taking advantage of our online Safety Training Program, please call and let's get you started.

Jem Blair  
VP, Safety

## The Importance of Getting your Zz's

Healthy Trucker, January 23rd, 2014 by Melodie Champion

A good night sleep is central to overall good health, yet far too many of us take it for granted. Busy with other challenges to good living, we shortchange the number of hours we allot each day to slumber. Studies show 6-8 hours per night is the optimal amount of sleep for most adults. We also know that too much or too little can have adverse health effects. Even in the short term, the sleep deficit that results from just one night with too little sleep inexorably leads to daytime drowsiness, a potential killer to anyone operating heavy machinery or driving an automobile.

### Failing to get the right amount of sleep can:

- Weaken your immune system
- Accelerate tumor growth
- Weight gain
- Cause a pre-diabetic state, making you feel hungry more often and/or have already eaten making weight management difficult
- Impair your memory, even after one night of poor sleep
- Decrease your problem solving ability and reaction time which affects your driving and ability to stay safe on the roads
- Heart disease
- Depression and other mood disorders
- Premature aging (by lowering growth hormone production usually released during your sleep)

### Get a good night sleep

We don't always have access to comfortable beds, darkened rooms, and the quiet that facilitates sound sleep when out on the road but here are a few tips and trick to benefit you in the long term by increasing your sleep health. Pick a couple of items from this list and try adding them to your bedtime routine:

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1. **Sleep in complete darkness, or as close to it as possible.** If you are at home or spending the night in the truck try your best to block out all light. Close the blinds, use blackout draperies, eliminate excess light from electronics including clock radios (turn the clock around or cover it up if you have to!).
2. **Establish a bedtime routine.** This could include listening to something relaxing (step #7), having a hot tea, meditating, or deep breathing exercises. The key is to find something that makes you feel relaxed, then repeat it each night to help ease the tensions of the day.
3. **Eat a high-protein snack several hours before bed.** This can provide the L-tryptophan needed for your melatonin and serotonin production.
4. **Go herbal with chamomile tea.** This herbal tea lacks the caffeine found in traditional teas, and it has a calming effect on the body. Also, a warm liquid before bed can make you sleepy by raising body heat. Make one right in the truck with a portable kettle.
5. **Avoid before-bed snacks, particularly grains and sugars.** These will raise your blood sugar and delay sleep. Later, when blood sugar drops too low (hypoglycemia), you may wake up and be unable to fall back asleep.
6. **No TV right before bed.** Even better, get the TV out of the bedroom! It's too stimulating to the brain, preventing you from falling asleep quickly.
7. **Enjoy relaxing sounds.** Listen to your favorite relaxing music, download a guided meditation for sleep on to your mp3 player or listen to an audio book. The key is to keep it relaxing!
8. **LOSE excess weight.** Being overweight can increase your risk of sleep apnea, which can seriously impair your sleep. Contact the [info@healthytrucker.com](mailto:info@healthytrucker.com) for program information.
9. **Exercise regularly.** Exercising for a minimum of 30 minutes a day can improve your sleep. Studies show exercising in the morning is the best if you can manage it.
10. **Wear socks to bed.** Feet often feel cold before the rest of the body because they have the poorest circulation. A study has shown that wearing socks to bed reduces night waking. As an alternative, you could place a hot water bottle near your feet at night.

## Sleep apnea and overall health

Prolonged, inadequate sleep is a precursor to a multitude of diseases. Even in the short term, the sleep deficit that results from too little sleep leads inexorably to daytime drowsiness, a potential killer to anyone operating heavy machinery or driving an automobile.

More serious than just not getting enough sleep is suffering from a condition called sleep apnea. Apnea is a Greek word that means "breathe." Sleep apnea is the inability to breathe properly, or the limitation of breath or breathing, during sleep. As many as 30-50% of the population are affected with some form of sleep apnea. Sleep apnea is usually characterized by severe snoring and is now recognized as a life threatening disorder associated with higher rates of stroke, heart attack, and accidents that are often caused by excessive sleepiness while driving a motor vehicle. It also affects mental acuity and alertness leading to added stress in work and personal life.

Fortunately, with treatment, many sleep apnea sufferers not only feel better, but also live longer. This is a serious concern and directly related to the health and safety of our drivers and over the last few years it has been a common topic of conversation. If there is a concern that you or a loved one could have this condition, talk to your doctor about testing for the condition.

*Christie J. Baker*  
*Director of Safety & Risk Management*

## News from Recruiting: Flatbed Training Program

In the past WTI has required that drivers must have recent flatbed experience to come to work for us, but that is not the case anymore. In late spring we decided to put together a training program that would allow highly qualified OTR drivers who had never pulled a flatbed to join our team. The requirements are still the same as far as experience; a driver still must have at least 1 year of OTR experience and also a commendable driving record. WTI is committed to safety first and foremost, and to assure that these drivers have what it takes they must complete an extended training period during their Orientation process. The potential candidate will come to Orientation and spend Monday through Thursday with the class, but from Friday through the following Wednesday they will be with our safety instructor Eugene Sims. The 4 days spent with Eugene will be focused on cargo securement as well as loading all the different commodities that WTI hauls. The recruits are also compensated for the extra time that they spend in training. This program was adopted in April and has been very successful since its debut. As of today we have graduated 26 drivers that had never flat bedded and of those 26 only 2 left to go back to what they were doing prior to WTI. While you are out there on the road talking to other drivers and friends that may be interested in becoming flatbed drivers make sure to mention our program.

Thanks,

*Josh King*  
*Driver Recruiting Manager*



## Lease Purchase Program

WTI's Lease program has had a great summer when it comes to revenue. Drivers are maximizing their revenue in the high freight season. In the high season drivers are putting some profits aside to prepare for the slower season, and I hope you are one those drivers. We also have had more drivers see the program through, with paying off of trucks and sticking it out with WTI's LP program.

We have added more Peterbilt's, 5, and will add more Kenworth's, 20, to our LP fleet this month. This will be a great addition to our LP fleet and will make it one of the best in the industry. Also, be on the look for our new LP program where, WTI covers your maintenance of the truck! It doesn't get any better than that!

Historically, slow season is right around the corner, and freight will tend to slow down. Be sure you LP drivers keep your tractor moving, and service all of our customers so we can continue to get freight in those slower months. We will put a hold on the LP program for the winter months, to ensure all of our drivers will be successful.

Congratulations to all who completed the LP program this quarter: Anthony Hudson, Simuel Walker, Jarvaris Williams, Dale Budzisz, Larry Head, Jeffrey Mims, Jimmial Harrison, Daniel Griffin, Harold Street, Rodrigues Smith, Michael Parton, Bernard Walker, Dennis Brinson, James Reeves, Harrison Powell and Larry Harrison.



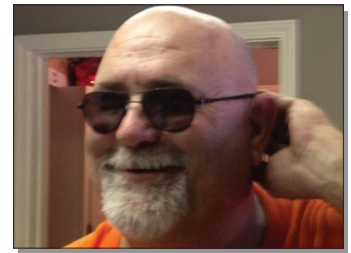
**Anthony Hudson**



**Dale Budzisz**



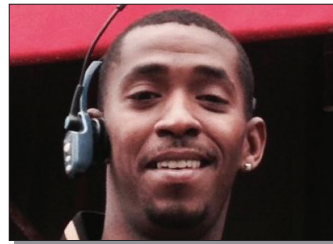
**Daniel Griffin**



**Harold Street**



**Harrison Powell**



**Jarvaris Williams**



**Jeffrey Mims**



**Jimmial Harrison**



**Larry Head**



**Simuel Walker**

Please feel free to contact me, Stephan Williams, if you have any question regarding our LP Program. I look forward to hearing from you!

*Stephan Williams*  
LP Manager

# Open Enrollment Is Just Around the Corner

## Health and Vision Insurance

December is open enrollment for Health and Vision insurance. If you do not currently have health insurance through WTI and would like to sign-up, December is the month to do so. If you would like to make changes to your health insurance, this is also the time to do so. This includes canceling your coverage, adding or dropping dependents, or changing from one insurance plan to the other. If you are going to add any dependents to the insurance plan, I will need proof for that dependent. For example, I will need a copy of a marriage certificate to add a spouse or a copy of a birth certificate to add a child. These changes will be effective 1/1/15.

Up until 1/1/13, WTI only had one plan to offer. In 2013, WTI introduced a second plan. The second plan is a HDHP (high deductible health plan) which also includes a HRA (health reimbursement arrangement). This plan has a \$1500 individual deductible/\$3000 family deductible. However, if you are a company driver, you can earn HRA money (\$750 for single coverage/\$1500 for family coverage). If you earn HRA, WTI will place the amount you earn into your HRA account. That money is then used to pay your doctor or hospital on the front end. For example, if you enroll in the HDHP for single coverage and earn \$750 for your HRA account, your HRA account will pay for the first \$750 of major medical coverage.

## 401-K

If you have been employed with WTI Transportation for 6 months or more, and are 21 years of age or older, you are eligible to participate in the 401-K plan. Forms must be returned to me no later than Dec. 31, 2014 to meet the Jan. 1, 2015 enrollment date. WTI will match 50% of the first 6% that you contribute to the 401-K. That means if you contribute 6% to your 401-K, WTI will contribute 3% to you 401-K. Don't pass on free money. *To request an enrollment packet or make contribution changes to your current 401-K account, please contact Brad at 800-828-6450 ext.5031*

### The power of pretax savings

What could pretax savings mean for you? Consider Mary and Susan. Both earn \$30,000 a year, and both save 6% (\$1,800) for retirement. Mary contributes her \$1,800 to her retirement savings plan and thereby reduces the amount of her pay that is subject to federal taxes. Result: \$450 in tax savings. By contrast, Susan contributes her \$1,800 to an after-tax account; her full paycheck remains subject to taxes. In addition, Mary's contribution generates a \$900 matching contribution from her employer. That's like getting a \$900 bonus, for a total savings advantage of \$1,350! Plus, Mary knows she has \$2,700 working toward her future. A good deal all around!

| Pretax Savings Advantage                             | Mary     | Susan    |
|--|----------|----------|
| Gross Annual Income                                  | \$30,000 | \$30,000 |
| Less annual pretax retirement plan contribution (6%) | -\$1,800 | 0        |
| Taxable Income                                       | \$28,200 | \$30,00  |
| Federal Taxes  | -\$7,050 | -\$7,500 |
| Adjusted gross income                                | \$21,150 | \$22,500 |
| Less after-tax savings (6%)                          | \$0      | -\$1,800 |
| Take-home pay  | \$21,150 | \$20,700 |
| Tax Savings  | \$450    | \$0      |
| Matching Contribution                                | \$900    | \$0      |
| Total Savings Advantage                              | \$1,350  | \$0      |

For more information, please contact Brad McMichael at 205-469-5031 or by email at [bmc michael@gmail.com](mailto:bmc michael@gmail.com).



## An Alligator Story



Have you ever been face to face with an alligator? My wife Barbara was when she was about 8 years old. She came home from school as usual, and like most kids went straight to the kitchen. After a snack, she decided to go outside through the back porch. As the door behind her closed, she was face to face with a three-foot alligator glaring straight at her with his mouth wide open. She froze with fear not knowing what to do. The gator was between her and the outside door. Her back was against the door that led into the kitchen. She just stood there petrified with nowhere to go. There was no need to scream for help because no one was home, and the neighbors couldn't hear her.

Barbara stood there and looked at the gator, and the gator stood there and looked at Barbara. She thought of trying to make a run for it out the back door, but the gator was there with his mouth open waiting to chomp down on her. Finally, exhausted, she sat down and wondered if she was about to become the gator's supper. About an hour or two later, her brother came home, and walked out onto the back porch where she sat afraid to move a muscle. He calmly asked her what she was doing, and all she could do was point at the three foot gator sitting in front of her with his mouth open waiting for her to make a move. Then her brother began to laugh and told her that it was his stuffed alligator and that it couldn't hurt her.

I can only imagine how relieved she must have been. The alligator was real, but he was powerless to hurt her. Many of us are facing things that frighten us and have caused us to freeze just like Barbara did that day on her back porch. Fear is a normal human emotion, and we all experience it. Just like Barbara's big brother came home and helped her through a very scary experience, God is willing to help us no matter what we face. Isaiah the prophet of God penned some very encouraging words.

**But now, this is what the LORD says— he who created you, O Jacob, he who formed you, O Israel: "Fear not, for I have redeemed you; I have summoned you by name; you are mine. When you pass through the waters, I will be with you; and when you pass through the rivers, they will not sweep over you. When you walk through the fire, you will not be burned; the flames will not set you ablaze. For I am the LORD, your God, the Holy One of Israel, your Savior.... Isaiah 43:1-3**

*Gaylon Benton  
Corporate Chaplain*

## Drivers Round Table

On August 14th the first Drivers Round table kicked off at our new terminal. Darren Lee welcomed the driver group and introduced Rendy Taylor. Rendy discussed topics covering the new Tuscaloosa facilities, Lease Purchase plans, Epic Vue satellite TV, new terminal location for Mobile, StayMetrics, and Don Daseke's growth plans.

For those not in attendances here are a few points:

Rendy talked to the group about the Daseke Company and spoke about Mr. Daseke leadership, and how he was a driver oriented individual, who cared about his people. He added Don's goal was to bring the Daseke Company into the #1 spot for Open deck specialty carriers in the Nation.

With over 90% of drivers logged on to StayMetrics, Rendy encouraged drivers to get their wives involved in the program too. He added there were many great prizes available for all.

Rendy also told the group the new Mobile terminal location would provide more comfort and security.

The new location would be in Chickasaw, AL at 1808 South Craft Highway.

Concerning Epic Vue, he explained we were experimenting with this satellite TV. Currently 25 trucks were testing these units. Update: Epic Vue is now available and you should contact the maintenance department for information and installation.

Lastly, Rendy stressed the importance of making the Tuscaloosa terminal feel like home. He said he was trying to do so through items like the basketball courts, ping pong tables, soda fountain, ice machines, weight room, meals, snacks, showers and lounges. He told the group if they had suggestions on how to make the terminal more comfortable to let him know. Rendy added he wanted to provide as much driver convenience and comfort as possible to our driver associates.







## Best of the Best MPG

### TOP MPG AUGUST

|                       |      |
|-----------------------|------|
| Demante Brown         | 7.28 |
| Donald M Kirkbride    | 7.11 |
| Douglas Carl Asbridge | 7.01 |
| Ryan Blake Whaley     | 6.95 |
| Gregory P Jasper      | 6.93 |
| Troy Brotherton       | 6.91 |
| Christopher B Savage  | 6.91 |
| John C. Kennedy       | 6.85 |
| Charles R Tripp       | 6.85 |
| Charles Miller        | 6.83 |

### TOP MPG JULY

|                 |          |
|-----------------|----------|
| Paul Jones      | 7.99 MPG |
| Ira Berger      | 7.34 MPG |
| Ricky Statham   | 7.31 MPG |
| Durville Marine | 7.25 MPG |
| Standley Givan  | 7.25 MPG |
| Donny Bryant    | 7.22 MPG |
| Jarmail James   | 7.19 MPG |
| Johnny Raynor   | 7.19 MPG |
| Johnny Corley   | 7.18 MPG |
| Lynell Wilson   | 7.13 MPG |

### TOP MPG JUNE

|                      |      |
|----------------------|------|
| Christopher B Savage | 7.58 |
| Jarmail James        | 7.52 |
| Bryan Savage         | 7.49 |
| Standley Givan       | 7.41 |
| Phillip Lemon        | 7.37 |
| Johnny Corley        | 7.34 |
| Lynell Wilson        | 7.32 |
| Lavar A Davis        | 7.27 |
| Joseph Edwards Sr    | 7.26 |
| Demoric Harris       | 7.20 |

*Zach Swindall*  
Operations Analyst

## IT'S ALL ABOUT MAINTENANCE



As our fleet gets newer with the passing of time, some maintenance practices change while others stay the same.

### Same:

- Change oil & filters
- Grease your truck
- Replace Fuel filters
- Replace Air filter for engine
- Replace Air filter for AC system
- Air Pressures in all tires

### Change:

- OCV Filter for newer engines- if your are not replacing this filter at every oil change you are starving your engine of the filtering that it needs to operate properly
- AC cabin filter normally more than one now (one at the firewall & one in the sleeper area)
- APU & BPU units that are mounted on your trucks. Do you know even in the hot weather these units should be run at least once per month to make sure that units stay operational, because winter is coming
- DPF's have to be cleaned periodically

Changes are not bad as long as you incorporate these changes into the regular maintenance practices for your trucks. The interval goals that we use are at the 25,000 mile timeline. If you have any questions please contact us in the maintenance department for answers that can help.

*Alan Martin*  
VP Maintenance



## WTI Birthdays

Happy Birthday Celebrations for our Driver's Spouses

### July Birthdays

Charmain Brinson  
Melissa Brown  
Lasonjia Holliday  
Kaye Ashworth  
Lisa Tripp  
Amy Seymour  
Michelle Watkins  
Victoria Adams  
Jackie Roy  
Denise Dean  
Crystal Bailey  
Joannie Harris

### August Birthdays

Conni Averett  
Faith Garner  
Adrienne Tompkins  
Rana Wilson  
Julee Lemon  
Jill Stubbs  
Staci Barefoot  
Stephanie Johnson  
Tabatha Mcgaha  
Sandy Walston  
Morgan Jeter  
Betty Farmer

### September Birthdays

Sandra Gauthier  
Chasity Hoffman  
Aelix Washington  
Kristin Craig  
Francine Pack  
Becky Lynott  
Betty Washington  
Lori Sharpe  
Rosa Betts  
Crystal Hanie  
Lawanna Carter  
Donna Asbridge  
Leslie Restivo  
Amanda Weber

If your birthday was during July, August or September & you aren't listed, Please email [bmoore@wtitransport.com](mailto:bmoore@wtitransport.com) with your name and your birthday.

*Billie Jean Moore*  
Receptionist

## The Boxes Are Back!!!



Yes, the "scanned" and "unscanned" boxes are now located in the entry way to the driver's lounge in the shop area. These boxes are checked daily and they are a safe place to leave your paperwork after office hours.

We have a new way to scan your bills with your smart phone. It is the Transflo Mobile Plus scanning app. The customer ID is still the same, BODB, and it is self-explanatory as you go through it. At the truck stops you will still use the Trip Pak scanner. The Trip Pak phone app is gone. If you have any questions or concerns please feel free to call us in the payroll department.

For all weekly pay drivers, just a reminder, bills have to be scanned by MONDAY at midnight for payroll on Tuesday (company drivers) or Wednesday (lease drivers). Don't make us call you! As always Maribeth, Danita and I strive to make your payroll perfect but it takes teamwork to do so. We appreciate your hard work and thank you for all you do.

*Helen M. Brasfield*  
Payroll

## The Food Truck



### CHICKEN AND DUMPLINGS

**Appliance used** – 12V Slow Cooker or a 150w Inverter and a 60w Slow Cooker

**Also needed:** Slow Cooker Bag, can opener, knife, large Glad Bag, cutting board or paper plate, mixing spoons, and serving ware.

### Ingredients needed:

1 Can Cream Corn  
1 Can Chicken Breast Meat  
1 Can Chicken Broth  
1 Can Green or Red Chilies  
1 Packet of Betty Crocker Bisquick mix.  
1 Large Potato  
1 Medium Onion  
3 Cloves of Garlic  
Salt and pepper to taste

### Directions for cooking- Makes 3 Large Servings

Place slow cooker bag in the slow cooker. Slice potato, cut up onion and garlic. Open cream corn, chicken broth, red or green chilies and add all in crock pot. Cook on high for several hours until potatoes are fork tender. Add chicken breast meat and the liquid as well. Mix Bisquick mix in large Glad bag according to directions. Slice 1/2 "of corner off Glad Bag and squeeze batter in hot chicken mix. DO NOT STIR. Reset lid back on Crock Pot and cook till Bisquick is cooked through like a biscuit. Serve in bowl and enjoy!

• If you would like to submit a recipe for The Food Truck, please email it to: [mstewart@wtitransport.com](mailto:mstewart@wtitransport.com)

*Meko Stewart*  
Recruiting Specialist

# Payroll Department News



Helen,  
 We are the proud grandparents of a grandson born June 26th at 8:42am, weighing 7lbs 1 oz, 19 3/4 long. He was born at Portsmouth Naval Hospital. Proud parents are John and April Reed. John is our 3rd son of our five boys. We drove to Virginia on Friday and enjoyed our weekend with our 2nd grandchild. We can't believe we have two sweet grand babies all in the same year. Casey drives truck 4043L. If we could announce this in the next newsletter, I would appreciate it. Facebook is ok too.

Thanks,  
 Tammy



Introducing Shawn Scott Durant  
 Shawn Scott Durant, son of WTI driver Rashard Durant & wife, Donna, was born on Sunday, July 20TH. He weighed 7 lbs. 15 oz..  
 CONGRATULATIONS!!!!

## WTI Driver Service Salute

Thank you for service and hard work.

|                  |          |                  |         |                    |          |
|------------------|----------|------------------|---------|--------------------|----------|
| <b>July</b>      |          | <b>August</b>    |         |                    |          |
| Amos Brown       | 1 year   | Charles Jarrett  | 1 year  | Joseph Restivo     | 2 years  |
| Bryan Jaynes     | 1 year   | Ollis Johnson    | 1 year  | Rodriguez Smith    | 2 years  |
| David Sampson    | 1 year   | Terry Brown      | 1 year  | Darrell Mock       | 2 years  |
| Steven Carpenter | 1 year   | Eric Grant       | 1 year  | Michael Wesson     | 3 years  |
| Willie Cook      | 1 year   | Marion Whalen    | 1 year  | Ira Berger         | 3 years  |
| Johnathan Walton | 1 year   | Shawn Macomb     | 1 year  | Manuel Rodriguez   | 3 years  |
| Otis Giles       | 1 year   | Charles Render   | 1 year  | Larry Harrison     | 4 years  |
| Marvin Prude     | 1 year   | Michael Campbell | 1 year  | Eric Mugo          | 4 years  |
| Carl Engram      | 2 years  | Nathan Cannon    | 1 year  | Warren Hambright   | 4 years  |
| Ricky Pittman    | 2 years  | Houston Clifton  | 1 year  | Lorne Patterson    | 5 years  |
| John Edwards     | 2 years  | Michael Burleson | 1 year  | Garrick Sherrod    | 6 years  |
| James Lynott     | 2 years  | Timothy Deloach  | 1 year  | George Gibbs       | 6 years  |
| William Davison  | 3 years  | Jason Bonner     | 2 years | Stanley Hollins    | 7 years  |
| Kenneth Bell     | 3 years  | Michael Ashworth | 2 years | Christopher Shuman | 9 years  |
| Raul Flores      | 4 years  | David Webber     | 2 years | Lynell Wilson      | 23 years |
| James Nelson     | 5 years  | Michael Lay      | 2 years | <b>September</b>   |          |
| Dennis Spangler  | 5 years  | Prezell Mason    | 2 years | Stephen Behel      | 1 year   |
| William Hamler   | 5 years  | Ezell Mason      | 2 years | Brandon Lawson     | 1 year   |
| James F. Brown   | 7 years  | Doug Kershaw     | 2 years | Michael Proctor    | 1 year   |
| Joseph Edwards   | 12 years | Danny Crossen    | 2 years | Charles Tripp      | 1 year   |
|                  |          |                  |         |                    |          |
|                  |          |                  |         | Shawn Milburn      | 1 year   |
|                  |          |                  |         | Demetrius McDougle | 1 year   |
|                  |          |                  |         | Milton Jenkins     | 1 year   |
|                  |          |                  |         | Kevin Boquist      | 1 year   |
|                  |          |                  |         | Shaun Croley       | 1 year   |
|                  |          |                  |         | Jessie Gauthier    | 1 year   |
|                  |          |                  |         | Aaron Jones        | 1 year   |
|                  |          |                  |         | Robert Kendrick    | 1 year   |
|                  |          |                  |         | Terry Simpson      | 1 year   |
|                  |          |                  |         | Harold Hamilton    | 2 years  |
|                  |          |                  |         | Casey Reed         | 2 years  |
|                  |          |                  |         | Tommy Walker       | 2 years  |
|                  |          |                  |         | Rashard Durant     | 2 years  |
|                  |          |                  |         | Jonathan Jackson   | 2 years  |
|                  |          |                  |         | Jeffery Mims       | 2 years  |
|                  |          |                  |         | Anthony Johnson    | 3 years  |
|                  |          |                  |         | Patrick Rainville  | 3 years  |
|                  |          |                  |         | Robert Ramsey      | 5 years  |
|                  |          |                  |         | Steve Noon         | 6 years  |
|                  |          |                  |         | Larry Head         | 11 years |

## WTI Staff Service Salute

Thank you for service and hard work.

|                 |          |               |          |                   |          |
|-----------------|----------|---------------|----------|-------------------|----------|
| <b>July</b>     |          | <b>August</b> |          | <b>September</b>  |          |
| Jeff Leone      | 11 Years | Jack Potthoff | 13 Years | Rendy Taylor      | 14 Years |
| Joe Hughes, Sr. | 10 Years | Wes Harless   | 2 Years  | Ronny Matherson   | 9 Years  |
| Maribeth Essary | 8 Years  |               |          | Brian Alexander   | 9 Years  |
| Jordan Martin   | 5 Years  |               |          | Michelle Bleasner | 5 Years  |
| Gerald B. Jones | 3 Years  |               |          | Walter Crawford   | 1 Year   |
| Rhonda Mercier  | 1 Year   |               |          | Ashton Norton     | 1 Year   |
| Jimmy Gibson    | 1 Year   |               |          |                   |          |

WTI Transport, Inc  
P.O. Box 020968  
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## **WTI Transport's Mission Statement**

"WTI Transport's mission is to safely serve our customers, drivers, and associates with pride and integrity. We will meet these needs and expectations through communication, technology, honesty, and a strong work ethic."